

Need to know about real estate?

*Take A Class!*

Offered By...  
**PRESS**  
Personal Real Estate Support Services  
www.press-on.com ~ (206) 290-7392

## FALL 2009 & WINTER 2010 CLASSES & SCHEDULE

### Stop Renting: Smart Home Buying (3 Hours)

Discover the step-by-step essentials of the home buying process, including: assessing your affordability for purchase, navigating the mortgage meltdown, identifying qualified agents, negotiation tips, recognizing inspection pitfalls, and much more. Learn how to capture the unique opportunities of our current marketplace for your most important purchase - your home!

### Condominiums: Buying and Selling (5 Hours)

Today's marketplace offers unique opportunities on condos and townhomes. But buyers beware: there's more to consider than what meets the eye. In this class, we'll compare condos, co-ops and townhomes, including their financial and legal differences. Learn what to look for as a buyer, and what to prepare for as a seller. Lots of insider tips.

### Seattle Homes: Buying and Selling Around the Sound (12 Hours)

Now in its 25th year, this is the most comprehensive course on buying and selling real estate for current and future owners. Join the nearly 10,000 students who have learned how to make intelligent decisions concerning the largest investment in life - your home. We cover all the important topics, including mortgages, inspections, agents, contracts, and much, much more.

### Puget Sound Homes (9 Hours)

Enjoy a condensed version of our ever-popular Seattle Homes class, taught at Lake Washington Tech College in Kirkland.

### Fixers2Foreclosures: Investing in Real Estate (9 Hours)

CARPE DIEM! Our current marketplace offers unprecedented opportunities for investment buyers, but education is essential for a secure investment plan. Real estate continues to be a sound investment for long-term wealth and financial independence. This class provides an overview of rentals, fixers, foreclosures, and other choices few have heard of.

### University of Washington Experimental College

Seattle, WA

#### Stop Renting: Smart Home Buying

EXCO 17.08

Tuition: \$5

Section 1	Fall Qtr	TUE	10/27/09	7:00pm - 10:00pm	UW Campus	Brett Clifton
Section 1	Winter Qtr	WED	02/10/10	7:00pm - 10:00pm	UW Campus	Brett Clifton

#### Condominiums: Buying and Selling

EXCO 17.07

Tuition: \$20

Section 1	Fall Qtr	SAT	10/17/09	9:30am - 3:30pm	UW Campus	Brett Clifton
Section 1	Winter Qtr	SAT	02/20/10	9:30am - 3:30pm	UW Campus	Brett Clifton

#### Seattle Homes: Buying and Selling Around the Sound

EXCO 17.06

Tuition: \$30

Section 1	Fall Qtr	SAT	11/21/09	8:00am - 6:00pm	UW Campus	Brett Clifton
Section 1	Winter Qtr	SAT	03/06/10	8:00am - 6:00pm	UW Campus	Brett Clifton

#### Fixers2Foreclosures: Investing in Real Estate

EXCO 11.06

Tuition: \$40

Section 1	Fall Qtr	SAT	11/07/09	8:00am - 6:00pm	UW Campus	Brett Clifton
Section 1	Winter Qtr	SAT	02/06/10	8:00am - 6:00pm	UW Campus	Brett Clifton

### Lake Washington Technical College

Kirkland, WA

#### Condominiums: Buying and Selling

COBU 061

Tuition: \$30

Item 9085	Fall Qtr	TUE	09/22/09	7:00pm - 9:30pm	Lake Wash Tech	Brett Clifton
		THU	09/24/09	7:00pm - 9:30pm		
Item 9086	Fall Qtr	TUE	11/24/09	7:00pm - 9:30pm	Lake Wash Tech	Brian Harwood
		TUE	12/01/09	7:00pm - 9:30pm		
Item 0000	Winter Qtr	SAT	02/27/10	9:30am - 3:30pm	Lake Wash Tech	Brian Harwood

#### Puget Sound Homes

COBU 060

Tuition: \$40

Item 9088	Fall Qtr	THU	10/01/09	7:00pm - 10:00pm	Lake Wash Tech	Brett Clifton
		SAT	10/03/09	9:00am - 4:00pm		
Item 9089	Fall Qtr	THU	12/03/09	7:00pm - 10:00pm	Lake Wash Tech	Brian Harwood
		SAT	12/05/09	9:00am - 4:00pm		
Item 0000	Winter Qtr	SAT	03/20/10	8:00am - 6:00pm	Lake Wash Tech	Brian Harwood

~ TO REGISTER ~  
Email [info@press-on.com](mailto:info@press-on.com),  
or call Brett at (206) 290-7392

Classes are brought to you by PRESS, Inc. (Personal Real Estate Support Services), serving buyers and sellers throughout the greater Puget Sound region since 1994. The PRESS program is a free, all-inclusive service for buyers and sellers of real estate that is provided in addition to the services of the real estate agent. It includes education on the buying and selling process, referrals to the most exceptional, pre-screened real estate professionals, personal review of your loan and financing paperwork, on-site consultation during your inspection, unlimited phone support for your questions and face-to-face consultations at your request, and much more even long after you've purchased your property!

Imagine driving your "real estate car" with air bags, seat belts, helmets and roll bars; that is the level of protection we strive to offer, at no cost to you. And who uses PRESS? Consumers who would wear seat belts even if they weren't required.