

Need to know about real estate?

*Take A Class!*

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# SUMMER & FALL 2010 CLASSES & SCHEDULE

**University of Washington Experimental College**

**Seattle, WA**

**Stop Renting: Smart Home Buying**

**EXCO 17.08**

**Tuition: \$5/10**

Section 1	Summer Qtr	TUE	07/27/10	7:00pm - 10:00pm	UW Campus	Brett Clifton	
Section 1	Fall Qtr	TUE	10/26/10	7:00pm - 10:00pm	UW Campus	Brett Clifton	

**Seattle Homes: Buying and Selling Around the Sound**

**EXCO 17.06**

**Tuition: \$30/25**

Section 1	Summer Qtr	SAT	08/21/10	8:00am - 6:00pm (1 Hour Lunch)	UW Campus	Brett Clifton	
Section 1	Fall Qtr	SAT	11/06/10	8:00am - 12:00pm	UW Campus	Brett Clifton	

**Condos & Townhomes: Buying & Selling in Our Current Marketplace**

**EXCO 17.07**

**Tuition: \$20/25**

Section 1	Summer Qtr	SAT	08/14/10	9:30am - 3:30pm (1 Hour Lunch)	UW Campus	Brett Clifton	
Section 1	Fall Qtr	SAT	11/06/10	1:00pm - 5:00pm	UW Campus	Brett Clifton	

**Fixers2Foreclosures: Investing in Real Estate**

**EXCO 11.06**

**Tuition: \$40**

Section 1	Fall Qtr	SAT	11/13/10	9:30am - 3:30pm (1 Hour Lunch)	UW Campus	Brett Clifton	
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## CLASS DESCRIPTIONS

**"Stop Renting: Smart Home Buying" (3 Hours)**

*Discover the step-by-step essentials of the home buying process, including: assessing your affordability for purchase, navigating your mortgage options, identifying qualified agents, negotiation tips, recognizing inspection pitfalls, and much more. Learn how to capture the unique opportunities of our current marketplace for your most important purchase – your home!*

**"Seattle Homes: Buying and Selling Around the Sound" (4 Hours)**

*Now in its 26th year, this is the most comprehensive course on buying and selling real estate for current and future owners. Join over 10,000 students who have learned how to make intelligent decisions concerning the largest investment in life – your home. We cover all the important topics, including mortgages, inspections, agents, contracts, and much more.*

**"Condos & Townhomes: Buying & Selling in Our Current Marketplace" (4 Hours)**

*Today's marketplace offers unique opportunities on condos and townhomes. But buyers beware: there's more to consider than what meets the eye. In this class, we'll compare condos, co-ops and townhomes, including their financial and legal differences. Learn what to look for as a buyer, and what to prepare for as a seller. Recommended Pre-Requisite: Seattle Homes Class.*

**"Fixers 2 Foreclosures: Investing in Real Estate" (5 Hours)**

*CARPE DIEM! Our current marketplace offers unprecedented opportunities for investment buyers, but education is essential for a secure investment plan. Real estate continues to be a sound investment for long-term wealth and financial independence. This class provides an overview of rentals, fixers, foreclosures, and other choices few have heard of.*

**~ TO REGISTER ~**

**Email [info@press-on.com](mailto:info@press-on.com),  
or call Brett at (206) 290-7392**