

Need to know about real estate?

Take A Class!

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WINTER & SPRING 2012 CLASSES & SCHEDULE

University of Washington Experimental College

Seattle, WA

Stop Renting: Smart Home Buying

EXCO 17.08

Tuition: \$10

Section 1	Winter Quarter	THU	02/16/12	7:00pm - 10:00pm	UW Campus	Brett Clifton
Section 1	Spring Quarter	TUE	05/01/12	7:00pm - 10:00pm	UW Campus	Brett Clifton

Seattle Homes: Buying and Selling Around the Sound

EXCO 17.06

Tuition: \$25

Section 1	Winter Quarter	SAT	02/25/12	9:00am - 1:00pm	UW Campus	Brett Clifton
Section 1	Spring Quarter	SAT	05/12/12	9:00am - 1:00pm	UW Campus	Brett Clifton

Condos & Townhomes: Buying & Selling in Our Current Marketplace

EXCO 17.07

Tuition: \$25

Section 1	Winter Quarter	SAT	02/25/12	2:30pm - 5:30pm	UW Campus	Brett Clifton
Section 1	Spring Quarter	SAT	05/12/12	2:30pm - 5:30pm	UW Campus	Brett Clifton

Fixers2Foreclosures: Investing in Real Estate

EXCO 11.06

Tuition: \$40

Section 1	Winter Quarter	SAT	03/03/12	9:30am - 3:30pm (1 Hour Lunch)	UW Campus	Brett Clifton
Section 1	Spring Quarter	SAT	05/19/12	9:30am - 3:30pm (1 Hour Lunch)	UW Campus	Brett Clifton

Multiplex Magic

EXCO 11.06

Tuition: \$20

Section 1	Winter Quarter	TUE	02/28/12	7:00pm - 10:00pm	UW Campus	Brett & Sarah Clifton
Section 1	Spring Quarter	TUE	05/15/12	7:00pm - 10:00pm	UW Campus	Brett & Sarah Clifton

CLASS DESCRIPTIONS

"Stop Renting: Smart Home Buying" (3 Hours)

Discover the step-by-step essentials of the home buying process, including: assessing your affordability for purchase, navigating your mortgage options, identifying qualified agents, negotiation tips, recognizing inspection pitfalls, and much more. Learn how to capture the unique opportunities of our current marketplace for your most important purchase – your home!

"Seattle Homes: Buying and Selling Around the Sound" (4 Hours)

Now in its 27th year, this is the most comprehensive course on buying and selling real estate for current and future owners. Join over 10,000 students who have learned how to make intelligent decisions concerning the largest investment in life – your home. We cover all the important topics, including mortgages, inspections, agents, contracts, and much more.

"Condos & Townhomes: Buying & Selling in Our Current Marketplace" (3 Hours)

Today's marketplace offers unique opportunities on condos and townhomes. But buyers beware: there's more to consider than what meets the eye. In this class, we'll compare condos, co-ops and townhomes, including their financial and legal differences. Learn what to look for as a buyer, and what to prepare for as a seller. Recommended Pre-Requisite: Seattle Homes Class.

"Fixers 2 Foreclosures: Investing in Real Estate" (5 Hours)

CARPE DIEM! Our current marketplace offers unprecedented opportunities for investment buyers, but education is essential for a secure investment plan. Real estate continues to be a sound investment for long-term wealth and financial independence. This class provides an overview of rentals, fixers, foreclosures, and other choices few have heard of.

"Multiplex Magic" (3 Hours)

Now is the time to buy! Come learn how to make the most of your money as a buyer AND secure an income for your retirement by buying a multiplex (duplex/triplex/four-plex). Live in one unit and rent out the others, or buy as an investment. Hear how you can have your mortgage paid by tenants, your tax deductions increase and your overall investment grow faster. This can be an excellent choice for first time home buyers, retirees, and empty-nesters alike.

Visit www.exco.org to Register!